



Regional Manager Biostimulants (m/f/d) Europe & Latin America

Identifier 781140114

Our client is looking for a Commercial & Strategic Business Development Manager for Europe, North Africa and Latin America. The territory is already covered with customers, but there are significant opportunities to increase market share. We are recruiting the 'right person' who enjoys growing the business and can take this territory to the next level.

What you can expect:

- You manage existing importers & key accounts commercially
- You support the sales organization of the region with your technical expertise, especially in table grapes, nuts, berries and stone fruit
- You initiate the development of new applications, customers and markets
- You coordinate field trials
- Network with trade and consultants
- You work from home in Western Europe

What is required:

- 5+ years in agricultural sales
- MSc in agriculture or horticulture
- Technical understanding of the benefits of biostimulants
- Ability to identify customer requirements and find relevant solutions
- High result orientation
- Person with pioneering spirit and strong communication skills
- Fluent in English and Spanish



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