



Technical Sales Manager (m/w/d) Feed Additives

Job ID 782269064

Over the last decades, our client has built an international reputation as one of the innovative leaders in feed additives for high performing livestock. This is a challenging and highly visible job with customers in Germany and BeNeLux. We are seeking a candidate to further grow the business with a technical based sales approach.

Role and Responsibilities::

- You build and maintain relationships with clients in the feed industry
- You identify customer needs and business opportunities
- You will actively support R&D by spotting in product innovations
- You set up and manage annual plans for the sales region
- You continuously develop your technical expertise to maintain a competitive edge in applied animal nutrition

Profile and Qualifications:

- Masters degree, preferentially in Animal Nutrition or Animal Health
- 3+ years track record of successful value-based sales in the feed industry
- You can translate complex issues into easy to understand communication
- Proven networking competencies
- Fluency in German and English - C1
- Business travel: up to 50%
- You are home-based in the sales region



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