



Key Account Manager (m/f/d) Global Supplier - Pet Food Industry

ID# 792202109

Our client develops, manufactures and markets plant-made products to leading pet food companies worldwide. Clients appreciate and value his cutting-edge innovation, genuine commitment to sustainability and the technological know-how of his application solutions. The company has been growing disproportionately fast over the last years. For this reason, the Key Account Management Team will be expanded. Interested? If so, we will be looking forward to receiving your application!

You will find:

- A critical interface position within the company
- Opportunity to manage the entire sales process: evolve sales strategy, acquire new clients, marketing until operational implementation
- Top and bottom line responsibility for global key accounts
- Technical-commercial account management, consultancy and support of corporate clients
- Market and competitive analyses
- Close cross-functional collaboration and direct access to the Managing Board
- A competitive salary package

You will bring:

- Minimum of 3+ years experience in international Key Account Management
- Industry expertise in Pet Food, LifeScience or Pharma
- Familiar with the culture, structure and purchasing dynamics of global players
- Structured, results-oriented ways of working
- Team player with strong communication skills
- Commercial / business apprenticeship / education / academic degree or similar
- Fluency in English, good elementary knowledge of German
- Business travel: 50%
- Readiness to move close to corporate HQ in Germany



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Interested? Call +49 176 556 299 56 or send your application to:
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